

THE BINDER · EVERY PAPER ON THIS CAR

2020 Ford Fusion SE Sedan 4D

SE SEDAN 4D

VIN 3FA6P0HD0LR113616	STOCK NO. STK04	ODOMETER 137,532	ENGINE 1.5L 4-cylinder
TRANSMISSION Automatic	BODY Sedan	EXTERIOR Black	INTERIOR Black

YOUR PRICE

Includes the \$379 doc fee

\$8,995

CITY
23
HIGHWAY
34

NEVADA EMISSIONS

Passed Oct 30, 2026

SMOG GOOD THROUGH

Apr 28, 2027

RETEST BY

Mar 29, 2027

WHAT COMES WITH THIS CAR

✓ Standard reconditioning Fresh oil, filters, wipers and a full detail. › You drive away serviced, not with a to-do list.	\$650+ value	✓ The Clarity Walkthrough We walk all 25 points with you. › Check our work yourself, point by point.	Your time
✓ The Authentico Finish Paint restored and protected, beyond our standard. › The kind of shine that gets a second look.	\$800 value	✓ The history report Explained in plain words. › Know where the car has been.	AutoCheck
✓ 25-Point Inspection Checked with real tools. › You know what a mechanic would find.	\$150 value	✓ The \$379 doc fee Already inside the price. › No fees added at signing.	Built in
✓ The Settle-In Promise Our powertrain warranty, fixed at our shop. › Your first weeks are on us.	15 days / 650 mi	✓ One price The same price for everyone. › Decide from your couch.	\$0 surprises
✓ Year One Peace of Mind 12-month service contract, any licensed shop. › A covered repair costs the deductible, up to \$3,000 per repair.	\$1,000+ value		

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Ready when you are.

Two ways to start, both free.

See your payment in 2 minutes

Book your Walkthrough

Price as equipped does not include license, title, registration fees, state or local taxes, finance charges, credit investigation, optional credit insurance, physical damage or liability insurance, or delivery fees. Ask the dealer if your mechanic can inspect the vehicle on or off the lot.

CALL FOR DETAILS

702.789.6933

BUYERS GUIDE

IMPORTANT: Spoken promises are difficult to enforce. Ask the dealer to put all promises in writing. Keep this form.

Ford

VEHICLE MAKE

Fusion

MODEL

2020

YEAR

3FA6P0HD0LR113616

VEHICLE IDENTIFICATION NUMBER (VIN)

WARRANTIES FOR THIS VEHICLE:

Stock No. stk04

☐

AS IS - NO DEALER WARRANTY

THE DEALER DOES NOT PROVIDE A WARRANTY FOR ANY REPAIRS AFTER SALE.

☒

DEALER WARRANTY

☐

FULL WARRANTY.

☒

LIMITED WARRANTY. The dealer will pay **100%** of the labor and **100%** of the parts for the covered systems that fail during the warranty period. Ask the dealer for a copy of the warranty, and for any documents that explain warranty coverage, exclusions, and the dealer's repair obligations. *Implied warranties* under your state's laws may give you additional rights.

SYSTEMS COVERED:

Engine, transmission, transfer case, differential, drive axles and driveshaft (internally lubricated parts). See the written Limited Powertrain Warranty.

DURATION:

15 days or 650 miles, whichever comes first

NON-DEALER WARRANTIES FOR THIS VEHICLE:

☐

MANUFACTURER'S WARRANTY STILL APPLIES. The manufacturer's original warranty has not expired on some components of the vehicle.

☐

MANUFACTURER'S USED VEHICLE WARRANTY APPLIES.

☐

OTHER USED VEHICLE WARRANTY APPLIES.

Ask the dealer for a copy of the warranty document and an explanation of warranty coverage, exclusions, and repair obligations.

☒

SERVICE CONTRACT. A service contract on this vehicle is available for an extra charge. Ask for details about coverage, deductible, price, and exclusions. If you buy a service contract within 90 days of your purchase of this vehicle, *implied warranties* under your state's laws may give you additional rights.

ASK THE DEALER IF YOUR MECHANIC CAN INSPECT THE VEHICLE ON OR OFF THE LOT.

OBTAIN A VEHICLE HISTORY REPORT AND CHECK FOR OPEN SAFETY RECALLS. For information on how to obtain a vehicle history report, visit ftc.gov/usedcars. To check for open safety recalls, visit safercar.gov. You will need the vehicle identification number (VIN) shown above to make the best use of the resources on these sites.

SEE OTHER SIDE for important additional information, including a list of major defects that may occur in used motor vehicles.

Si el concesionario gestiona la venta en español, pídale una copia de la Guía del Comprador en español.

Here is a list of some major defects that may occur in used vehicles.

Frame & Body

Frame-cracks, corrective welds, or rusted through
Dog tracks—bent or twisted frame

Engine

Oil leakage, excluding normal seepage
Cracked block or head
Belts missing or inoperable
Knocks or misses related to camshaft lifters and push rods
Abnormal exhaust discharge

Transmission & Drive Shaft

Improper fluid level or leakage, excluding normal seepage
Cracked or damaged case which is visible
Abnormal noise or vibration caused by faulty transmission or drive shaft
Improper shifting or functioning in any gear
Manual clutch slips or chatters

Differential

Improper fluid level or leakage, excluding normal seepage
Cracked or damaged housing which is visible
Abnormal noise or vibration caused by faulty differential

Cooling System

Leakage including radiator
Improperly functioning water pump

Electrical System

Battery leakage
Improperly functioning alternator, generator, battery, or starter

Fuel System

Visible leakage

Inoperable Accessories

Gauges or warning devices
Air conditioner
Heater & Defroster

Brake System

Failure warning light broken
Pedal not firm under pressure (DOT spec.)
Not enough pedal reserve (DOT spec.)
Does not stop vehicle in straight line (DOT spec.)
Hoses damaged
Drum or rotor too thin (Mfr. Specs)
Lining or pad thickness less than 1/32 inch
Power unit not operating or leaking
Structural or mechanical parts damaged

Air Bags

Steering System

Too much free play at steering wheel (DOT specs.)
Free play in linkage more than 1/4 inch
Steering gear binds or jams
Front wheels aligned improperly (DOT specs.)
Power unit belts cracked or slipping
Power unit fluid level improper

Suspension System

Ball joint seals damaged
Structural parts bent or damaged
Stabilizer bar disconnected
Spring broken
Shock absorber mounting loose
Rubber bushings damaged or missing
Radius rod damaged or missing
Shock absorber leaking or functioning improperly

Tires

Tread depth less than 2/32 inch
Sizes mismatched
Visible damage

Wheels

Visible cracks, damage or repairs
Mounting bolts loose or missing

Exhaust System

Leakage
Catalytic Converter

DEALER NAME

Authentico Auto Sales LLC

ADDRESS

3188 Fremont St Las Vegas NV 89104

TELEPHONE

(702) 789-6933

EMAIL

hello@authenticoautosales.com

FOR COMPLAINTS AFTER SALE, CONTACT:

I hereby acknowledge receipt of the Buyers Guide at the closing of this sale.

SIGNATURE

DATE

SIGNATURE

DATE

IMPORTANT: The information on this form is part of any contract to buy this vehicle. Removing this label before consumer purchase (except for purpose of test-driving) violates federal law (16 C.F.R. 455).

GUÍA DEL COMPRADOR

IMPORTANTE: Las promesas verbales son difíciles de hacer cumplir. Solicite al concesionario que ponga todas las promesas por escrito. Conserve este formulario.

Ford

Fusion

2020 3FA6P0HD0LR113616

MARCA DEL VEHÍCULO

MODELO

AÑO

NÚMERO DE IDENTIFICACIÓN DEL VEHÍCULO (VIN)

GARANTÍAS PARA ESTE VEHÍCULO:

Stock No. stk04



COMO ESTÁ - SIN GARANTÍA DEL CONCESIONARIO

EL CONCESIONARIO NO PAGARÁ NINGUNA REPARACIÓN. El concesionario no provee una garantía para reparaciones hechas después del momento de la venta.



GARANTÍA DEL CONCESIONARIO



GARANTÍA COMPLETA.



GARANTÍA LIMITADA. El concesionario pagará el 100 % de la mano de obra y el 100 % de las partes de los sistemas cubiertos que fallen durante el período de garantía. Pídale al concesionario una copia de la garantía y de cualquier documento que le explique la cobertura, las exclusiones y las obligaciones de reparación del concesionario. Las *garantías implícitas*, según las leyes de su estado, podrían darle derechos adicionales.

SISTEMAS CUBIERTOS:

Motor, transmisión, caja de transferencia, diferencial, semiejes y flecha cardán (piezas lubricadas internamente). Vea la Garantía Limitada del Tren Motriz por escrito.

DURACIÓN:

15 días o 650 millas, lo que ocurra primero

GARANTÍAS QUE NO PERTENECEN AL CONCESIONARIO:



LA GARANTÍA DEL FABRICANTE TODAVÍA APLICA. La garantía original del fabricante no ha expirado para algunos de los componentes del vehículo.



SE APLICA LA GARANTÍA DEL FABRICANTE PARA VEHÍCULOS USADOS.



SE APLICA OTRA GARANTÍA PARA VEHÍCULOS USADOS.

Pídale al concesionario una copia del documento de garantía y una explicación de la cobertura, las exclusiones y las obligaciones de reparación.



CONTRATO DE MANTENIMIENTO. Con un cargo adicional, puede obtener un contrato de mantenimiento para este vehículo. Pregunte acerca de los detalles de la cobertura, los deducibles, el precio y las exclusiones. Si compra un contrato de mantenimiento dentro de los 90 días desde el momento en que compró el vehículo, las *garantías implícitas* según las leyes de su estado podrían darle derechos adicionales.

PREGÚNTELE AL CONCESIONARIO SI SU MECÁNICO PUEDE INSPECCIONAR EL VEHÍCULO DENTRO O FUERA DEL CONCESIONARIO.

OBTENGA UN INFORME DEL HISTORIAL DEL VEHÍCULO Y VERIFIQUE SI EXISTEN RETIROS POR DEFECTOS DE SEGURIDAD PENDIENTES. Para información sobre cómo obtener un Informe del Historial del Vehículo, visite el sitio ftc.gov/carrosusados. Para verificar si existen retiros por defectos de seguridad pendientes, visite safercar.gov. Para aprovechar al máximo los recursos de estos sitios necesitará el número de identificación de vehículo (VIN) mostrado anteriormente.

CONSULTE EL DORSO para obtener más información, incluyendo una lista de defectos importantes que pueden ocurrir en vehículos de motor usados.

A continuación podrá encontrar una lista de los defectos principales que podrían ocurrir en vehículos usados.

Chasis y carrocería

Grietas en el chasis, soldaduras correctivas u oxidadas
Descuadrado: chasis doblado o torcido

Motor

Pérdidas de aceite, excepto las filtraciones normales
Bloque o cárter con grietas
Correas ausentes o fuera de servicio
Golpes o fallas relacionados con
 levantadores de levas o bielas
Descarga del escape fuera de lo normal

Transmisión y eje motor

Nivel inadecuado de fluido o pérdidas excepto filtraciones normales
Grietas o daños visibles en la caja.
Ruidos o vibraciones fuera de lo normal ocasionadas por la transmisión o el eje motor
Cambios o funcionamiento inadecuados en cualquier velocidad
Patinados o vibraciones del embrague manual

Diferencial

Nivel inadecuado de fluido o pérdidas excepto filtraciones normales
Grietas o daños visibles en el cárter del diferencial
Ruidos o vibraciones fuera de lo normal ocasionadas por fallas en el diferencial.

Sistema de enfriamiento

Pérdidas, incluidas las del radiador
Funcionamiento inadecuado de la bomba de agua

Sistema eléctrico

Pérdidas en la batería
Funcionamiento inadecuado del alternador, generador, batería o arrancador

Sistema de combustible

Pérdidas visibles

Accesorios fuera de servicio

Indicadores o dispositivos de advertencia
Aire acondicionado
Calefacción y Desempañador

Sistema de frenos

Luz de advertencia de fallas rota
Falta de firmeza cuando se presiona el pedal (según especificaciones del Departamento de Transporte [DOT])
Distancia insuficiente del pedal (según especificaciones del DOT)
El vehículo no se detiene en línea recta (según especificaciones del DOT)
Mangueras dañadas
Tambor o rotor muy delgados (según especificaciones del fabricante)
Grosor de la placa o del revestimiento inferior que 1/32 pulgadas
Unidad de potencia fuera de servicio o con pérdidas
Partes estructurales o mecánicas dañadas

Bolsas de aire

Sistema de dirección

Demasiado juego en el volante (según especificaciones del DOT)
Juego mayor a 1/4 de pulgada en el varillaje.
El mecanismo de dirección se traba
Alineación inadecuada de las ruedas frontales (según especificaciones del DOT)
Grietas o deslizamientos en las correas de la unidad de potencia
Nivel inadecuado de fluidos de la unidad de potencia

Sistema de suspensión

Juntas de rótula dañadas
Partes estructurales dobladas o dañadas
Barra estabilizadora desconectada
Resorte roto
Cojinete del amortiguador suelto
Cojinetes de caucho dañados o ausentes
Biela dañada o ausente
Amortiguador con pérdidas o con funcionamiento inadecuado

Neumáticos

Profundidad de las ranuras menor que 2/32 de pulgada
Tamaños que no corresponden
Daños visibles

Ruedas

Grietas, daños o reparaciones visibles
Tornillos de sujeción sueltos o ausentes

Sistema de escape

Pérdidas
Convertidor catalítico

NOMBRE DEL CONCESIONARIO

Authentico Auto Sales LLC

DIRECCIÓN DEL CONCESIONARIO

3188 Fremont St Las Vegas NV 89104

TELÉFONO

(702) 789-6933

CORREO ELECTRÓNICO

hello@authenticoautosales.com

PARA QUEJAS DESPUÉS DE LA VENTA COMUNÍQUESE CON:

Por este medio confirmo que he recibido copia de la Guía del Comprador al momento de la compraventa.

FIRMA

FECHA

FIRMA

FECHA

IMPORTANTE: La información de este formulario es parte de cualquier contrato para comprar este vehículo. Quitar esta etiqueta antes de la compra del consumidor (excepto a los fines de realizar una prueba de conducción) es una infracción a la ley federal (16 C. F. R. 455).

AUTHENTICO AUTO SALES

Limited Powertrain Warranty

DLR000053951 · 3188 E Fremont St, Las Vegas NV 89104 · 702.789.6933 · hello@authenticoautosales.com

Vehicle and purchaser

Year / Make / Model	2020 Ford Fusion SE Sedan 4D
VIN	3FA6P0HD0LR113616
Stock No.	STK04
Odometer at delivery	
Purchaser	
Date of sale	
Warranty expires	15 days from date of sale, or at _____ miles, whichever occurs first

The expiration date and expiration odometer reading (the odometer at delivery plus 650 miles) are entered above at delivery. You should be able to read this form and know exactly when your coverage ends without doing any arithmetic.

1 · What is covered

Authentico Auto Sales LLC ("Authentico Auto Sales") warrants the following components of the vehicle described above against **mechanical failure** during the warranty period. **Components not listed are not covered.**

Engine. The internally lubricated parts contained within the engine block and cylinder head: pistons and rings, connecting rods and bearings, crankshaft and main bearings, camshaft and bearings, timing chain or belt, gears and tensioner, oil pump, valves, valve springs and guides, push rods, rocker arms and lifters. The engine block and cylinder head are covered only when damaged by the failure of a covered internal part. A turbocharger or supercharger is not covered.

Transmission. The transmission case and its internally lubricated parts: torque converter, gears, shafts, bearings, bushings, clutches and bands, synchronizers and valve body. The case is covered only when damaged by the failure of a covered internal part. A clutch disc, pressure plate or throwout bearing on a manual transmission is not covered.

Drive axle. The internally lubricated parts of the front and rear differential and, if the vehicle has one, the transfer case; the axle shafts; the constant velocity joints; the driveshaft, universal joints and center support bearing. A housing is covered only when damaged by the failure of a covered internal part. Constant velocity boots are not covered, and neither is a constant velocity joint that failed because its boot was torn.

Hybrid or electric traction battery, if the vehicle has one: the high voltage traction battery pack and its internal modules, when the pack fails and the vehicle can no longer be driven on it. A gradual loss of capacity, range or efficiency is not a failure. The 12-volt battery is not covered.

Seals and gaskets of the components above are covered only when they must be replaced as part of a covered repair. A leak or seepage on its own is not a mechanical failure.

Mechanical failure means a covered part stops performing the function it was designed for in normal service. It does not include wear, noise, vibration, oil consumption within the manufacturer's limits, a leak, or a gradual loss of performance where the part has not failed.

2 · How Authentico Auto Sales pays

Every covered repair is made at Authentico Auto Sales, and Authentico Auto Sales pays 100% of the covered parts and 100% of the covered labor, consistent with the Buyers Guide delivered with this vehicle. The vehicle must be brought to us. **Authentico Auto Sales does not pay for any repair, part or diagnosis made anywhere else, for any reason.**

Factory and other warranties pay first. This warranty pays only for what is not covered by the manufacturer's warranty or any other warranty or service contract on the vehicle, whether or not you use it. If a manufacturer has announced a recall for the failure, the manufacturer's repair applies and this warranty does not.

Parts. Authentico Auto Sales chooses the parts used in a covered repair. They may be new, remanufactured or used parts of like kind and quality.

Diagnosis. If the diagnosis shows the failure is not covered by this warranty, you pay for the diagnosis and for any teardown you authorized.

3 · Warranty period

Coverage begins on the date of sale and ends at **15 days** or **650 miles** driven from the delivery odometer reading, **whichever occurs first.**

Coverage ends at the earlier limit even if the failure is discovered later.

4 · What Authentico Auto Sales will do

If a covered component fails during the warranty period, **Authentico Auto Sales will, at its sole option, either:**

(a) Repair or replace the failed component at Authentico Auto Sales, at no charge to you for covered parts and covered labor, **or**

(b) Refund the purchase price against return of the vehicle to Authentico Auto Sales.

Authentico Auto Sales chooses which remedy applies. The purchaser does not choose.

If Authentico Auto Sales elects to refund, the refund is the **full out the door price paid to Authentico Auto Sales**, meaning the vehicle price, documentary fee, sales tax, and title fee as shown on your purchase agreement.

If the vehicle is financed, Authentico Auto Sales pays the lender the amount needed to release the lien, and refunds to you only what you paid to Authentico Auto Sales yourself (your down payment). Payments and interest you paid to the lender are between you and the lender.

If a trade-in was part of the payment, Authentico Auto Sales returns the trade-in if we still have it, or pays you its trade-in allowance as shown on your purchase agreement.

Any service contract sold with the vehicle is cancelled with the refund, under that contract's own cancellation terms.

The refund does not include registration fees, license plate fees, or governmental services taxes paid by you directly to the Nevada Department of Motor Vehicles. Those are paid to the State, not to Authentico Auto Sales, and Authentico Auto Sales cannot recover or refund them.

A refund requires that the vehicle be returned to Authentico Auto Sales with clear title, free of any lien or encumbrance created after the sale, and in the same condition as delivered except for the covered failure and normal wear.

5 · How to make a claim

Do these things in order. Skipping a step can void coverage on that claim.

1. **Stop driving the vehicle** as soon as a problem appears, a warning light comes on, or the vehicle sounds or behaves abnormally. Continuing to drive after a warning voids coverage for any resulting damage. See Section 6.
2. **Contact Authentico Auto Sales immediately**, within the warranty period.
3. **Bring the vehicle to Authentico Auto Sales** for diagnosis. We must inspect and diagnose the failure before any repair is authorized.
4. **Do not have the vehicle repaired anywhere else.** Authentico Auto Sales does not pay for any repair, part or diagnosis made elsewhere.
5. Towing, if required, is your responsibility unless we authorize it in advance.

Authentico Auto Sales LLC

3188 Fremont St, Las Vegas, NV 89104

702.789.6933

hello@authenticoautosales.com

6 · What is not covered

This warranty does not cover:

Any component not listed in Section 1. Everything not named there is excluded, including but not limited to the electrical system, air conditioning and heating, suspension, steering, brakes, fuel system, cooling system, exhaust and catalytic converter, emissions equipment, audio and navigation, body, glass, paint, trim, and interior.

Wear and maintenance items, including belts, hoses, filters, fluids, spark plugs, brake pads and rotors, clutch friction material, constant velocity boots, tires, wiper blades, batteries other than the hybrid traction battery, and bulbs.

Routine and scheduled maintenance of any kind.

Any failure caused by:

- Abuse, neglect, misuse, or racing
- Accident, collision, fire, theft, vandalism, flood, or an act of nature
- Towing or hauling beyond the manufacturer's rated capacity
- Continued operation after a warning light, gauge, or abnormal sound or behavior appeared
- Operating the vehicle with low or contaminated fluids
- Overheating, sludge, restricted oil flow, or the wrong type of fluid
- Water entering the engine
- Contaminated fuel or the wrong fuel

- Improper charging, or a charging device the manufacturer does not approve, on a plug-in hybrid or electric vehicle
- Failure to perform the maintenance described in Section 7
- Modification, alteration, or the installation of non factory parts
- Use of the vehicle for commercial ride share, delivery, taxi, livery, off road, competition, or rental purposes
- Repair or disassembly performed by anyone other than Authentico Auto Sales
- An odometer that has been disconnected, altered or replaced, or that does not show the vehicle's true mileage

A warning light, noise or condition with no mechanical failure of a covered part, including a light for an emissions or sensor fault.

Repairs made only to pass an emissions or inspection test.

Any damage that existed at the time of sale and was disclosed to you, and any condition noted on the Buyers Guide or the vehicle condition disclosure.

Consequential and incidental damages, including lost wages, lost time, rental or substitute transportation, lodging, towing not pre authorized, storage, or inconvenience, to the fullest extent permitted by law.

7 · Your responsibilities

You must:

- Maintain proper levels of engine oil, transmission fluid, and coolant at all times
- Perform maintenance at the manufacturer's recommended intervals
- Keep receipts for all maintenance performed during the warranty period
- Operate the vehicle in a normal and reasonable manner
- Comply with Section 5 when making a claim

Failure to maintain fluids is the most common cause of engine and transmission failure and is not covered by this warranty.

8 · Not transferable

This warranty applies only to the original purchaser named above and only while that purchaser owns the vehicle. It ends immediately upon sale, transfer, or assignment of the vehicle to anyone else, and it has no value if the vehicle is traded, sold, or given away.

9 · Implied warranties

Because Authentico Auto Sales is providing this written warranty, **implied warranties, including the implied warranty of merchantability, are not disclaimed.** Any implied warranty is limited in duration to the duration of this written warranty, to the extent permitted by law.

Some states do not allow limitations on how long an implied warranty lasts, or the exclusion or limitation of incidental or consequential damages, so the limitations above may not apply to you. This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

10 · Relationship to the Buyers Guide

The information on the Buyers Guide window form for this vehicle is part of the contract of sale. **Information on the window form overrides any contrary provision in this document or in the contract of sale.**

La información que aparece en el formulario de la ventanilla forma parte del contrato de venta. La información del formulario de la ventanilla deja sin efecto toda disposición en contrario.

Acknowledgment

I have read and received a copy of this Limited Powertrain Warranty. I understand what is covered, what is not covered, how long coverage lasts, and what I must do to make a claim. I understand that Authentico Auto Sales chooses whether to repair the vehicle or refund the purchase price, and that every covered repair is made at Authentico Auto Sales.

X _____ Date: _____

Purchaser

X _____ Date: _____

Authentico Auto Sales LLC, by

Authentico Limited Powertrain Warranty · buyer copy · version 2026-10-06 (15 days or 650 miles) · goes behind binder document 02A

Source: 04 Sale/AUTHENTICO Limited Warranty – BUYER COPY.md · companion: Warranty Claim Procedure, internal
Authentico Auto Sales LLC · DLR000053951 · 3188 E Fremont St, Las Vegas NV 89104 · 702.789.6933

Year One

12 months of service contract coverage, included with your 2020 Ford Fusion.

A \$1,085 value, included with your car, so your first year on the road is covered too.

PLAN	Penn AMT-B Gold
TERM	12 months, no mileage limit
DEDUCTIBLE	\$100 per visit
VALUE	\$1,085, included with your car
LIMIT	\$3,000 per repair

What Year One covers

If a covered part fails during your first year, the repair is covered. You pay only the \$100 deductible.

- | | |
|--|--|
| ☒ Engine | ☒ Transmission |
| ☒ Drive axle | ☒ Cooling |
| ☒ Air conditioning | ☒ Electrical |
| ☐ Electronics not covered | ☒ Steering |
| ☒ Suspension | ☒ Brakes |
| ☒ Fuel system | ☐ Seals and gaskets not covered |
| ☒ Rental | ☒ Towing |

Covered from day one

Year One starts the day you buy the car. And for your first 15 days or 650 miles, our Settle-In Promise also stands behind the engine, transmission and drive axle, repaired at our own shop.

Using your coverage

- Any licensed repair shop in the US: the provider approves the repair before the work starts.
- Keep your oil change and service receipts. They keep your coverage strong if you ever need to claim.
- Uber, Lyft and delivery driving are not covered by this plan.

Want more, or longer?

Ask us about upgrading, up to 48 months, with the value of Year One credited toward it.

A service contract, not insurance, administered by Penn. The contract's own terms govern; ask us for a sample contract before you buy.

The history, in plain words

2020 Ford Fusion SE Sedan 4D · VIN 3FA6P0HD0LR113616 · AutoCheck run 10/30/2026

IN ONE LINE
This car has a clean title, two owners, and one minor accident reported in 2025, with no odometer problems and no open recalls.

Title

NO ISSUE

WHAT THE REPORT SHOWS

The state title brand is listed as CLEAN. There is a lien reported on the title in 2021 and 2024, which is normal for a leased vehicle.

WHAT IT MEANS FOR YOU

A clean title means the state has not marked this car as salvage, flood, or junk. The lien notes just mean a loan was tied to the car at some point, which is common and not a warning sign.

Accidents and damage

READ THIS

WHAT THE REPORT SHOWS

The report lists one minor collision on 03/04/2025 in Chicago, IL, described as minor damage to the left side. No airbag deployment, structural damage, or rollover was reported.

WHAT IT MEANS FOR YOU

This means the car was in a small accident that affected the left side. A buyer should check body and paint (point 01) and the frame and undercarriage (point 16) on the left side, and have the suspension and steering (point 17) looked over for that area.

Odometer

NO ISSUE

WHAT THE REPORT SHOWS

The last reported odometer reading is 136,000 miles on 08/08/2026. State title, auction, and calculation checks all show no issues. One reading of 15,000 miles from a 2023 dealer listing and one of 42,991 miles from a 2024 title are flagged as inconsistent, likely due to rounding or clerical entry.

WHAT IT MEANS FOR YOU

This means there is no sign of odometer rollback or tampering. The two flagged numbers are small clerical mismatches, not signs of fraud, according to the report itself.

Owners and use

READ THIS

WHAT THE REPORT SHOWS

The car has had 2 owners. It was used as a lease vehicle from 11/2020 to 2024, then switched to personal use by owner 2 starting 11/2024.

WHAT IT MEANS FOR YOU

This means the car spent its first years as a lease car, which often means it was driven under a lease company's care and had scheduled service. A second owner then used it for personal use, which is normal.

AutoCheck Score

NO ISSUE

WHAT THE REPORT SHOWS

The AutoCheck Score is 80. Similar vehicles usually score between 79 and 89.

WHAT IT MEANS FOR YOU

This means the car's history score is near the middle of the normal range for similar vehicles. It is a general comparison tool, not a condition report.

OPEN RECALLS

The report shows no open recalls for this vehicle.

BUYBACK PROTECTION

This car qualifies for Experian AutoCheck Buyback Protection, offered by Experian on its own terms (autocheck.com/bbptterms).

What a history report can't tell you

A history report only lists what was reported to it. An accident paid in cash, or a repair at a shop that doesn't report, will not appear. That is why we never stop at the report:

- **Our 25-Point Pre-Trusted inspection.** Checked on the lift and on the road before it is listed, with every flaw we found written down for you.
- **The Settle-In Promise.** For your first 15 days or 650 miles, we stand behind the engine, transmission and drive axle (and the hybrid battery on a hybrid), repaired at our own shop.
- **Your own mechanic is welcome.** Have a mechanic of your choice inspect the car before you buy.
- **Year One, included.** 12 months of service contract coverage at any licensed repair shop in the US, already in the price.

Experian AutoCheck Report

Report run: 10/30/2026 13:34:03 EDT

2020 Ford Fusion SE

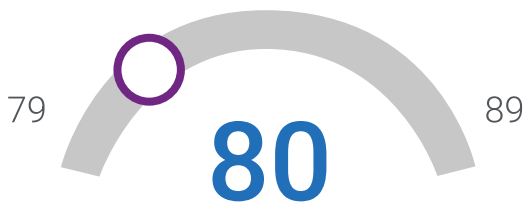
Sedan 4D (1.5L I4 DI Gasoline)

VIN:	3FA6P0HD0LR113616
Class:	Car - Midsize
Country of Assembly:	Mexico
Vehicle Age:	6 year(s)
Estimated In Service:	09/04/2019
Last Reported Odometer:	136,000 (08/08/2026)

Owners - 2



Vehicle Usage
Lease



AutoCheck Score
Similar vehicles usually range between 79 and 89

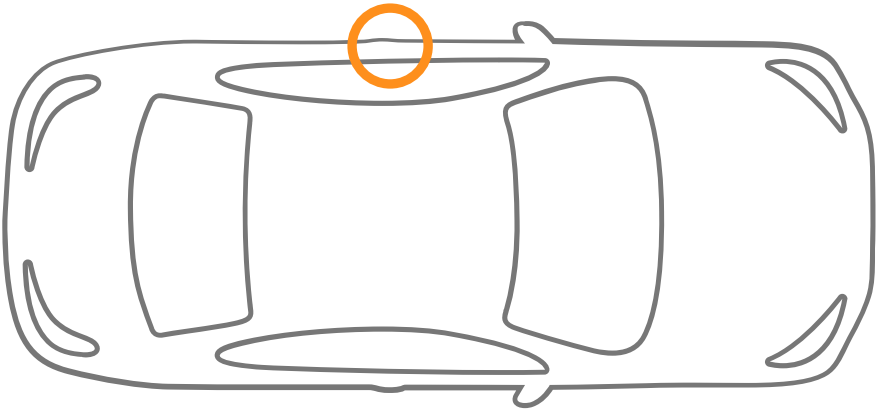
Vehicle History at a Glance

 State Title Brand CLEAN	 Auction Brand / Issues NO ISSUE	 Accident / Damage MINOR
 Open Recall Check NO OPEN RECALLS	 Insurance Loss / Transfer NO ISSUE	 Odometer Check Last reported odometer: 136,000 (08/08/2026) NO ISSUE
 Certified Pre-Owned NO CPO INFO AVAILABLE	 Service / Repair 16 Service Record(s) Reported NO ISSUE	 Additional History Lien Reported EVENTS REPORTED



This vehicle is eligible for Buyback Protection
Due to the vehicle's history showing no reported major state title brands. [Terms & Conditions](#)

[Learn More](#)





Airbag Deployed



Structural Damage



Overturned



Minor

Damage Date	Damage Type	Severity
03/04/2025	Collision	Minor
Accident or damage event(s) have been reported for this vehicle to Experian AutoCheck. An inspection may provide added confidence in the vehicle's condition before purchase.		

Service History

Service History Summary

Below is a summary of services that have been reported for this vehicle. Please note that not all maintenance events are reported to Experian AutoCheck.



Regular Oil Changes
Information not available.



Fluids Maintained
Information not available.



Brakes Maintained

- 4 brake pad replacements
- Brake last maintained on 10/24/2024



Tires Maintained
Information not available.



A/C & Climate Control

- 1 A/C services reported
- A/C system last serviced 10/15/2024



Other Services

- Battery replaced on 09/20/2024



135000 Mile Service

- Adjust Tire Pressure
- Balance Tires
- Ford Factory Multi-Point Inspection



140000 Mile Service Not Yet Due

- Adjust Tire Pressure
- Balance Tires
- Ford Factory Multi-Point Inspection

Odometer Check



Your Vehicle Checks Out
No odometer brands, rollbacks, rollover or tampering has been reported to AutoCheck from state Division of Motor Vehicles (DMV) or auction sources. AutoCheck also examined the sequence of reported odometer readings to determine if there are any potential discrepancies.



State Title Odometer Check
No issues reported



Auction Odometer Check
No issues reported



Odometer Calculation Check
No issues reported

Detailed Vehicle History

Below are the historical events for this vehicle listed in chronological order.
Vehicle: 2020 Ford Fusion SE (3FA6P0HD0LR113616) Report Run Date: 10/30/2026 13:34:03 EDT

2019

Vehicle Prep and Other Pre-Titling Events

2020

Preparation Date: 09/2019				
Event Date	Location	Odometer	Data Source	Details
09/04/2019			Independent Source	Vehicle Manufactured and Shipped to Dealer
01/02/2020	LAS VEGAS, NV	2,607	Service Record	Battery Serviced or Replaced Multiple Point Vehicle Inspection Engine Serviced Brakes Serviced Tires or Wheels Service Performed
11/20/2020	NV	2,620	Service Record	Fuel System Serviced Vehicle Inspected
11/20/2020	LAS VEGAS, NV		Service Record	Battery Serviced or Replaced Multiple Point Vehicle Inspection Engine Serviced Tires or Wheels Service Performed

Owner 1				
Location: NVOwned From: 11/2020Usage: Lease				
Event Date	Location	Odometer	Data Source	Details
11/27/2020	LAS VEGAS, NV		Motor Vehicle Dept.	Registration Event/Renewal
01/30/2021	NV	2,621	Motor Vehicle Dept.	Title(Leased Vehicle)(Lien Reported)
06/01/2021	LAS VEGAS, NV	8,325	Service Record	Battery Serviced or Replaced Multiple Point Vehicle Inspection Engine Serviced Recommended Maintenance Performed Brakes Serviced Tires or Wheels Service Performed
06/02/2021	NV		Service Record	Vehicle Inspected Battery Serviced or Replaced Brakes Serviced Tires or Wheels Service Performed
11/11/2021	LAS VEGAS, NV		Motor Vehicle Dept.	Registration Event/Renewal(Leased Vehicle)
03/01/2022	NV	15,912	Service Record	Vehicle Inspected Battery Serviced or Replaced
03/01/2022	LAS VEGAS, NV		Service Record	Multiple Point Vehicle Inspection Engine Serviced Recommended Maintenance Performed
03/01/2022	NV		Service Record	Brakes Serviced Tires or Wheels Service Performed Promotional Service Performed
09/09/2022	LAS VEGAS, NV		Motor Vehicle Dept.	Registration Event/Renewal(Leased Vehicle)
11/07/2022	LAS VEGAS, NV		Motor Vehicle Dept.	Registration Event/Renewal(Leased Vehicle)
10/20/2023	ONLINE DEALER	15,000 †	Dealer Listing	Vehicle Listed for Sale
11/17/2023	LAS VEGAS, NV		Motor Vehicle Dept.	Registration Event/Renewal(Leased Vehicle)
01/26/2024	LAS VEGAS, NV	32,058	Motor Vehicle Dept.	Title(Leased Vehicle)(Lien Reported)
07/29/2024	ONLINE DEALER	42,967	Dealer Listing	Vehicle Listed for Sale
08/17/2024	LAS VEGAS, NV		Motor Vehicle Dept.	Title(Leased Vehicle)
09/18/2024	ONLINE DEALER		Dealer Listing	Vehicle Listed for Sale
09/20/2024		42,967	AutoNation Honda East Las Vegas 702.369.3099	Battery Serviced or Replaced Emission System Serviced Multiple Point Vehicle Inspection
09/20/2024	NV	42,967	Service Record	Vehicle Inspected
09/27/2024			AutoNation Honda East Las Vegas 702.369.3099	Body Service Performed
10/01/2024			AutoNation Honda East Las Vegas 702.369.3099	Body Service Performed
10/12/2024			AutoNation Honda East Las Vegas 702.369.3099	Heat or Air Conditioning Serviced Emission System Serviced Multiple Point Vehicle Inspection
10/15/2024	NV		Service Record	Vehicle Inspected Heat or Air Conditioning Serviced Emission System Serviced

01

Reading a *history report*

A history report (AutoCheck or CARFAX) lists what has been **reported** about a car, by its VIN: titles, accidents, odometer readings, owners. Ask for it before you visit; most sellers can share it ahead of time.

STEP ZERO

First, match the VIN

1HGCM82633A004352

The 17 characters on the report must match the car in two places: through the windshield at the base of the driver's side of the dash, and on the sticker in the driver's door jamb. **If they don't match, ask why before going any further.**

1 · Title

Shows whether the state ever branded the title.

Ask more if you see: salvage, rebuilt, flood, fire, hail, junk, or lemon (manufacturer buyback). A branded car can still be a good car. It's usually worth less and can be harder to insure and finance, so it's good to know up front.

2 · Accidents and damage

Shows reported accidents and how bad they were.

Ask more if you see: structural or frame damage, airbags that went off, or the car was towed. Ask what was repaired and by whom. A minor fender bender that was fixed well is common and usually no concern.

3 · Odometer

Shows each mileage reading over the years. The numbers should only go up, at a normal pace.

Ask more if you see: a reading that goes down, "not actual mileage," "exceeds mechanical limits," or a long gap with no readings. Compare the last reading with the dash.

4 · Owners and use

Shows how many owners and how it was used: personal, lease, rental, fleet, taxi.

Ask more if you see: several owners in a short time, or the car sold at auction again and again. Rental and fleet cars can be fine; ask how it was maintained.

5 · The score

AutoCheck gives a score and a range for similar cars (same year and type). It sums up the report in one number.

Ask more if: the score sits below the range. Then read the report line by line to see why.

6 · Open recalls

Type the VIN at [nhtsa.gov/recalls](https://www.nhtsa.gov/recalls). It is free and takes a minute.

Ask more if: a safety recall is open. Recall repairs are free at a dealer for that brand; ask whether it will be done before you buy.

What a history report *can't* tell you

It only shows what was reported. Repairs paid out of pocket, and everyday wear like brakes, tires or a transmission, don't appear on it. A clean report is a good start, not the whole picture.

2 things that fill the gap: **the car itself**, and **a mechanic you trust**.

Look at the car itself

Ask if there's a written inspection showing what was checked, found and fixed. Then go through the car with Part 2 of this packet.

A second opinion is normal

Many buyers have their own mechanic look at a car before buying. It's a reasonable thing to ask about.

Ask where the car came from

A trade-in, a lease return, an auction car or a one-owner car each tell a little about its past. There's no wrong answer; it's just useful to know.

Ask for the paper trail

Service records, the number of keys, and the owner's manual. Gaps are normal on an older car; ask what was done.

Good questions *to ask*

- 01 Can I see the history report before I visit?
- 02 Has the car been in an accident? What was fixed, and who fixed it?
- 03 Is the title clean, and is it in your name (or the dealership's) today?
- 04 Are there open recalls? Will they be done before I buy?
- 05 Can my mechanic look at it?

IN SHORT

- Match the VIN first, on the car and on the report.
- Watch for a branded title, structural damage, odometer trouble and open recalls.
- A clean report is a good start. The car itself fills in the rest.

At Authentico

Every car comes with its AutoCheck report and a one-page Pre-Trusted History Brief that explains it in plain words. You read both before you visit.

VEHICLE	VIN	STOCK	ODOMETER	INSPECTED BY	INSPECTION DATE
2020 Ford Fusion SE Sedan 4D	3FA6P0HD0LR113616	STK04	137,536 mi	Erik	10/30/2026

Pass met our standard the day it arrived Addressed we found it and fixed it Noted we found it, left it, and told you Tick each point as we walk it together

ELIGIBILITY The paperwork, before the car

G1	Vehicle history pulled and read	Checked	AutoCheck: clean title, no odometer issues. Minor damage reported; see the report.	☐
G2	Title checked	Checked		☐
G3	Open recalls checked	Pass	AutoCheck: no open recalls.	☐
G4	Water-damage check	Pass		☐

STOP 1 · OUTSIDE Walk around the car

01	Body and paint Even panel gaps, matching paint, no rust bubbles. Small marks a...	Pass	Authentico Finish: washed, clay barred, clear coat renewed.	☐
02	Glass and mirrors No crack in the driver's view, no chip that could spread.	Pass		☐
03	Outside lights Every outside light works.	Pass	Headlights restored.	☐
04	Wipers and washer Clear sweep, no streaks, spray reaches the glass.	Pass		☐
05	Tires 6/32 or more passes. 4 or 5/32 is written down. 3/32 or less is r...	Pass		☐
06	Wheels and spare No cracked or bent wheels; spare and jack present.	Pass		☐

STOP 2 · HOOD Open the hood

07	Belts and hoses No cracked belts, no wet or swollen hoses.	Pass Satisfactory		☐
08	Oil and fluids Fresh oil and every fluid at the right level.	Pass Satisfactory		☐
09	Battery and charging Holds a charge and passes the battery test.	Pass		☐

STOP 3 · INSIDE Get in and start it

10	Engine Starts and idles smoothly, no trouble codes.	Pass Satisfactory		☐
11	Dashboard warning lights No warning light stays on.	Pass		☐
12	Electronics Every switch, screen and key works.	Pass		☐
13	Air conditioning and heat Cold air within a couple of minutes, on every fan speed.	Pass		☐
14	Interior condition Clean, detailed, no smoke smell; wear is written down.	Pass	Deep detailed: seats and carpet.	☐
15	Seatbelts and airbags Every belt works; airbag light goes off.	Pass		☐

STOP 4 · UNDERNEATH			From our lift notes and photos
16	Frame and undercarriage No rust holes, no bent frame, no welds that don't belong.	Pass	☐
17	Suspension and steering No play, no torn boots, no leaking shocks.	Pass	☐
18	Exhaust No holes or leaks; catalytic converter present.	Pass	☐
19	Leaks Nothing dripping after it runs.	Pass Satisfactory	☐
20	Axles, joints and driveshaft Boots whole, no play, no clicking.	Pass Satisfactory	☐

STOP 5 · ROAD TEST			Drive it together
21	Transmission Smooth shifts, no slipping or delay.	Pass Satisfactory	☐
22	Differential and transfer case No whine or howl at speed.	Pass Satisfactory	☐
23	Brakes Pads at 4 mm or more, smooth rotors, a straight stop. 3 mm or l...	Pass	☐
24	Hybrid or electric drive Battery health read and written down; no hybrid warning.	N/A	No traction battery on this car. ☐
25	Road test Pulls away, shifts, brakes and tracks straight at every speed.	Pass	☐

DELIVERY			Before you take it home
R1	Nevada emissions (smog) test	Checked	☐
R2	Service-ready	Pass	☐

Questions or notes from the walkthrough

For vehicles with 75,000 miles or more, this record is the written disclosure of engine and drivetrain condition required by NRS 482.36661, prepared in accordance with NAC 482.260 and NAC 482.262. Authentico Auto Sales performs this inspection on every retail vehicle regardless of mileage.

This record is what we checked and found on the date shown. It's not a guarantee about how the car will hold up, and it's not a substitute for your own mechanic's inspection. A used car is a used car. Parts wear, and condition can change after this date. The Buyers Guide in the window and your sales contract govern the sale.

Inspector sign-off

I inspected every point above and recorded what I found.

PRINTED NAME Erik

LICENSE OR REGISTRATION NO. _____

SIGNATURE _____

DATE 10/30/2026

Buyer acknowledgment, at the sale

I received a copy of this inspection record before purchase, and the vehicle's condition as recorded here was explained to me.

PRINTED NAME _____

SIGNATURE _____

DATE 10/30/2026



State of Nevada
Department of Motor Vehicles
Vehicle Inspection Report



OVERALL TEST RESULT: PASS



3FA6P0HD0LR113616

VEHICLE INFORMATION

Year: 2020	Cylinders: 4	County: CLARK
Make: FORD	GVWR Range: LIGHT DUTY < 8500	Zip: 89110
Model: FUSION	Fuel: GASOLINE	Odometer: 137536
License Plate Number:	Motor Home: NO	Inspection Type: INITIAL
VIN: 3FA6P0HD0LR113616		

STATION INFORMATION

TEST INFORMATION

Station Number: EPES00053476	Test Date: 10/30/2026 11:13:45
Analyzer Number: W2765	DMV ID: 34234897
Inspector Number: E00000060670	VIR Number: G31597302
	Station Test Fee: \$18.00
	VIR Fee: \$7.00
	Total Fee: \$25.00

Test results have been forwarded electronically to the Department of Motor Vehicles. Thank you for helping keep our air clean by having your vehicle emission tested. This Emission Test is valid for registration purposes for 90 days upon date of issuance.

02

The 25-Point checklist, buyer edition

The same 25 points we check on the lift and on the road, written for you in two levels: a quick check you can do yourself, and the proof to ask to see. No tools, and no need to get under the car.

INSPECTION REPORT · EVERY AUTHENTICO CAR

25-Point Inspection

05 Tires · 5/32 **Noted**10 Engine **Pass**23 Brakes **Addressed**25 Road test **Pass**

Every flaw written down, with before and after photos.

Check it

What you can do yourself at the car, in about a minute per point. No tools.

Ask to see

Proof the seller can show you from their inspection: a photo, a reading or a document.

CHECK IT

ASK TO SEE

STOP 1 · WALK AROUND THE OUTSIDE

☐ 01 Body and paint	A walk-around in daylight: even gaps, matching paint, no rust bubbles.	What body work was done, if any.
☐ 02 Glass and mirrors	No cracks in the driver's view. Mirrors adjust.	
☐ 03 Outside lights	Walk around with someone at the switches.	
☐ 04 Wipers and washer	Run them with the washer: no streaks.	
☐ 05 Tires	Penny test: if you can see all of Lincoln's head, the tread is low. Look for even wear.	The tread depth, and each tire's age: the last 4 digits after "DOT" are the week and year it was made.
☐ 06 Wheels and spare	No cracked or bent wheels. The spare and jack are in the trunk.	The wheel-lock key, if the wheels have locks.

STOP 2 · OPEN THE HOOD

☐ 07 Belts and hoses	Pop the hood: no cracked belts, nothing wet or dripping.	
☐ 08 Oil and fluids	Look for the oil change sticker on the windshield.	The last oil change record, with date and miles.
☐ 09 Battery and charging	It starts right away, with no slow cranking.	A battery test, and the date sticker on top of the battery.

	CHECK IT	ASK TO SEE
STOP 3 · GET INSIDE AND START IT		
☐ 10 Engine	Start it yourself. It should idle smoothly, and the check-engine light goes off after it starts.	The scan report: no trouble codes.
☐ 11 Dashboard warning lights	The lights come on with the key, then go off.	The scan report (same as 10).
☐ 12 Electronics	Try the screen, camera, Bluetooth, windows, locks and every key.	How many keys come with the car.
☐ 13 Air conditioning and heat	Cold air within a minute or two of driving, on every fan speed. Heat works too.	The temperature at the vent.
☐ 14 Interior condition	Seats, carpet, headliner and dash. No smoke smell.	
☐ 15 Seatbelts and airbags	Every belt latches and rolls back in. The airbag light goes off.	The history report: no airbags deployed.
STOP 4 · UNDERNEATH		
☐ 16 Frame and undercarriage	Look under the doors and bumpers: no rust holes or bent metal.	Underside photos: no rust holes, no bent frame, no fresh leaks.
☐ 17 Suspension and steering	Over bumps: no clunks. Driving straight: the wheel is centered and the car doesn't drift.	What the inspection found on the lift.
☐ 18 Exhaust	No loud rumble or rattle.	The smog certificate.
☐ 19 Leaks	Look at the ground where it was parked: no fresh drips.	
☐ 20 Axles, joints and driveshaft	Turn the wheel all the way and roll slowly in a parking lot: no clicking.	A look at the axle boots: no tears.

Tires, in plain numbers

Tread is measured in 32nds of an inch. New tires start around 10/32. Here is the line we use on our own cars, so you can use it on any car:

6/32 or more

Good, with even wear across the tire. Our standard to pass.

4 or 5/32

Wearing. Fine for now; plan on tires. We write the number down as Noted.

3/32 or less

Replace. So is a tire over 6 years old, dry-rotted, plugged in the sidewall or bulging.

	CHECK IT	ASK TO SEE
STOP 5 · THE ROAD TEST		
☐ 21 Transmission	Smooth shifts, no slipping, no long pause into Drive or Reverse.	
☐ 22 Differential and transfer case	No whine or hum at freeway speed. On 4WD or AWD, try it.	
☐ 23 Brakes	A firm pedal, a straight stop, no grinding.	The brake pad thickness, measured.
☐ 24 Hybrid or electric drive	No hybrid warning on the dash, and it switches between gas and electric smoothly. Skip if not a hybrid.	The battery health reading, as a percentage.
☐ 25 Road test	15 minutes or more, city and freeway: quiet, straight, no vibration.	What the seller's own road test found.

Write down what you find

At Authentico

Every car comes with its 25-Point inspection report, with before and after photos and every flaw written down as Pass, Noted or Addressed. At your Walkthrough, your Car Consultant shows you each point on the car and you check it off yourself.

IN SHORT

- Start it yourself and watch the dash: the warning lights go off once it's running.
- Drive it 15 minutes or more, on city streets and the freeway.
- No need to get under the car. Ask for lift photos or a mechanic's opinion.
- Every used car has some wear. What matters is knowing about it before you buy.

03

Plain-words *briefs*

Warranties, service contracts and GAP are the easiest parts of a car deal to skim past. Here is each one in plain words, with a few questions worth asking wherever you shop.

YOUR FIRST YEAR, AT AUTHENTICO

Covered from day one

Settle-In

15 days or 650 mi ·
powertrain

Year One

12 months · any
licensed shop

Both come with the car. Longer coverage and GAP are optional, and never required.

OUR WARRANTY

The Settle-In Promise

If the **engine, transmission or drive axle** fails in your first **15 days or 650 miles**, whichever comes first, we make it right. On a hybrid, the traction battery is covered too.

- **We choose the fix:** we repair it at our own shop at no cost to you for covered parts and labor, or we take the car back and refund what you paid us.
- **Repaired by the same hands that inspected it,** at our family's shop.
- **Not covered:** normal wear, noise, a leak on its own, or a part that has not actually failed. The exact list is in the written warranty you get with the car.

SERVICE CONTRACT · INCLUDED

Year One Peace of Mind

A **12-month service contract, included with your car.** If a covered part fails during your first year, the repair is covered. You pay only the deductible.

- **Any licensed repair shop in the US.** The provider approves the repair before the work starts.
- **Keep your oil change and service receipts.** They keep your coverage strong if you ever need to claim.
- **Your car's own Year One page** lists its plan, deductible and the systems it covers.
- Together with the Settle-In Promise, your first year on the road is covered.

Questions to ask about any warranty

Is it in writing? What parts does it cover, for how long, and where is it repaired? Who pays for the diagnosis? Read the Buyers Guide on the window: it must say whether the car has a warranty or is sold "as is."

OPTIONAL

Longer service contracts

A service contract pays for covered repairs after the factory warranty or your included coverage ends. It is **not insurance** and it is **never required** to buy or finance a car.

- **Ask:** what's covered (a list of parts, or everything except a list?), the deductible, the term in months and miles, where repairs can be done, and how to cancel for a refund.
- **Ask:** does it start on the day you buy, or after a waiting period?
- At Authentico, you can upgrade Year One to a longer plan, with Year One's value credited toward it. Ask your Car Consultant.

OPTIONAL · FOR BUYERS WHO FINANCE

GAP

A car loses value as it gets older and as you drive it. Every payment pays down what you owe. If the car loses value faster than you pay it down, a space opens up between what it's worth and what you owe. That space is the gap.

\$10,000

Insurance pays what it's worth

\$11,000

What you still owe

\$1,000

The gap. GAP pays it.

Example in round numbers: your car is totaled.

It usually makes sense if

- You put little or nothing down
- Your loan is 60 months or longer
- You drive more than most
- Tax and fees are rolled into the loan

You can usually skip it if

- You pay cash, or put about 20% or more down
- Your loan is 36 months or less
- Your insurance already has loan payoff coverage

Cost: usually about \$500, one time, added to the loan. It is not insurance: you still need full coverage. Cancel in the first 30 days for a full refund if there was no claim. **Completely up to you;** your approval never depends on it.

Questions to ask about add-ons

Is this optional? (Service contracts and GAP always are.) What does it cost on its own? Can I cancel it, and how? It helps to see each one on its own line, with its own price.

IN SHORT

- A warranty is the seller's promise. A service contract is a separate plan. Neither is insurance.
- Add-ons are optional. Look for each one on its own line, with its own price and cancellation terms.
- Get the important details in writing, so everyone is on the same page.

04

The Walkthrough *checklist*

Bring this to your visit, with us or anywhere else. The goal is simple: no surprises, nothing signed that you haven't read, and every promise on paper.

BEFORE YOU SIGN

No surprises

- ☒ Out-the-door total matches
- ☒ Every fee on its own line
- ☒ Warranty in writing
- ☒ A copy of everything

Before you go

- ☐ Read the history report and the seller's inspection
- ☐ Get the price in writing: the whole price, with every fee named
- ☐ If financing, get pre-qualified so you know your payment
- ☐ Book a time, so you get someone's full attention

What to bring

- ☐ Driver's license
- ☐ Proof of car insurance (you'll need it to drive away)
- ☐ If financing: the papers the lender asked for (we tell you exactly which when you pre-qualify)
- ☐ If trading in: its title or loan payoff, registration and every key
- ☐ This packet and a pen

At the car

- ☐ Match the VIN on the car to the report and the paperwork
- ☐ Go through the 25-Point checklist (Part 2)
- ☐ Test drive on city streets and the freeway
- ☐ Read the Buyers Guide on the window

Before you sign

- ☐ The out-the-door total matches the price you were given
- ☐ Every fee and add-on has its own line and its own price
- ☐ The warranty is in writing, with what, how long and where
- ☐ Every page explained, and you get a copy of everything

Take your time. *It's your decision.*

There's no need to decide on the spot. If something isn't clear yet, it's fine to pause, ask, or come back another day.

It's fine to pause if

- The total isn't clear yet, or a fee you didn't expect shows up
- You haven't seen the history report or the inspection yet
- You feel rushed or need to talk it over at home
- Something you discussed isn't in writing yet

What a smooth purchase looks like

- You've read the history report before you sign
- You've seen the inspection, flaws included
- The whole price is in writing, every fee named
- Your questions are answered
- You decide when you're ready

THE WHOLE PACKET, IN SHORT

01 · Read the report

Match the VIN, then read the title, accidents, odometer, owners, score and recalls. A clean report is a good start.

03 · Know what you're signing

Warranty, service contract and GAP: what each covers, what it costs, and that add-ons are optional.

02 · Check the car

Look, listen, feel and ask through 25 points, so you know the car's condition before you buy.

04 · Sign when you're ready

Whole price in writing, every fee on its own line, the important details on paper, and your questions answered.

At Authentico

Your Walkthrough is by appointment, about an hour with your Car Consultant. You check the car against its 25-Point yourself, and you sign only when it passes. Every page is explained on a screen before anything is printed.

AT AUTHENTICO

Every car we sell *already passes.*

This packet is our own standard, so hold us to it first. We're small on purpose and few cars make the cut. The ones that do come with all four of these. Not add-ons. That's what makes a car Pre-Trusted.

\$150 value

25-Point Pre-Trusted Inspection

Inspected on the lift and on the road. Every flaw written down as Pass, Noted or Addressed, with before and after photos, and shared with you before you visit.

The checklist in Part 2, done for you.

Our guarantee

The Settle-In Promise

A 15-day or 650-mile powertrain warranty. If the engine, transmission or drive axle fails, we fix it at our own shop or refund what you paid us.

Explained in full in Part 3.

\$1,000+ value

Year One Peace of Mind

A 12-month service contract, included with your car. Covered repairs at any licensed shop in the US. You pay only the deductible.

Explained in full in Part 3.

\$0 surprises

The All-In Price

Our price is our whole price, with the doc fee already in it. No dealer fees appear at the table.

The first box in Part 4, already checked.

The little things. *They add up.*

The History Brief

Every car's AutoCheck report, explained in plain words on one page.

The Clarity Walkthrough

Your visit, by appointment. A full hour with a Car Consultant, no crowd and no rush.

Kept in the Same Hands

Inspected and repaired at our family's own shop, in business for over 10 years.

Pre-qualify in 2 minutes

See your payment and whether you qualify, with no hit to your credit.

Plain-words briefs

Warranty, service contract and GAP, each explained before you visit.

THE RECALIBRATION

Not a sale. *A short course in buying right.*

01 Enroll

Pick your car, book your Walkthrough and get pre-qualified.

02 Prepare

A 3-minute video, the car's inspection and a short how-to on what to check.

03 Inspect

Your Car Consultant shows you what was done. You check each point off yourself.

04 Sign

Once the car passes your inspection, we explain every page.

05 Graduate

You drive home in a car you checked yourself. Recalibrated.

THE VOW

*Show me the proof,
or show me the door.*

Take this packet with you wherever you shop. And if you'd like to see a car that already meets it, we'd love to show you.

I, _____, will buy on proof, not pressure.
I'll read before I sign, and ask before I trust.
I'll give my business to the ones who earn it,
and hold every promise to its proof.

The Buyer's Packet, version 2026-10-07. General information to help you shop; it is not legal or financial advice. The Settle-In Promise is described in full in the written Limited Powertrain Warranty; Year One and any service contract or GAP are governed by their own contracts. Examples use round numbers and are not quotes. Your own contract's terms always govern.

Visit by appointment

Call **702.789.6933**
3188 E Fremont St, Las Vegas, NV 89104

See the cars

Every one Pre-Trusted, at
authenticautosales.com



YOUR NEXT STEP

Ready when you are.

You have read every paper on this 2020 Ford Fusion SE Sedan 4D. Two ways to take the next step, both free, neither one a commitment.

See your payment in 2 minutes

No hit to your credit. A few questions, and you know your payment before you visit.

Book your Walkthrough

The car is ready when you arrive, and a Car Consultant is yours the whole time: the same 25 points in person, then a test drive.

This car online

www.authenticautosales.com/inventory/2020-ford-fusion-se-sedan-4d-stk04702.789.6933

Call or text